

## Professionals

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### Areas of Practice

Marty Stern provides strategic and policy advice to telecommunications, information technology and media firms in the United States, Asia and elsewhere in the world. Marty assists telecom and broadband providers on all aspects of network build-out and operations. He has served as lead telecom regulatory and land use counsel in connection with numerous domestic and international undersea and terrestrial fiber-optic cable projects, as well as on permitting issues associated with the siting and deployment of wireless facilities. Marty also handles complex regulatory issues in connection with mergers, acquisitions, financings and restructuring activities of telecom, broadband and media companies. He represents these entities on policy matters before the administration, Congress, and the Federal Communications Commission (FCC), and handles the full range of FCC spectrum licensing and equipment authorization issues. Marty has provided commercial, strategic and regulatory advice in connection with the roll-out of next-generation networks involving both wireless and wireline technologies. On the content side, he has represented both satellite programmers and distributors on regulatory, policy and commercial matters.

Marty is the former deputy chief of the Competition Division at the FCC and is an authority on competition policy matters involving the nation's telecommunications markets. While at the FCC, he was actively involved in implementing the Telecommunications Act of 1996, and worked extensively on matters involving local telephone competition and interconnection, cable television, wireless telecommunications and utility company entry into telecommunications.

Earlier, Marty held positions as a private-practice attorney in Washington, D.C. and as a trial attorney in the Communications and Finance Section of the U.S. Justice Department's Antitrust Division.