

# ROSS L. KODNER, ESQ.

## Expert in Law Office Technology and Law Office Operations



**Atty. Ross L. Kodner** is the President and founder of MicroLaw, Inc., an 18+ year old Milwaukee, Wisconsin-based legal technology consultancy and turnkey legal automation system provider. He is a 1986 graduate of Marquette University Law School where he was a member of the Law Review and both a St. Thomas More Scholar and Milwaukee Lawyer Scholar. He also received an American Jurisprudence Award in Unfair Trade Practices.

Ross was honored as the “Legal Technology Consultant of the Year 1999” by The Technolawyer, Inc. The Technolawyer is the largest legal technology online discussion service in the U.S. with nearly 5000 subscribers. Further information is at <http://www.technolawyer.com>. He was also recently honored as the “Technolawyer Contributor of the Year” for 2001 and repeated again for 2002.

He is a very active member of the ABA and its Law Practice Management Section, having served an unprecedented four terms as Chair of its Computer and Technology Division. He also served as a member of the ABA TECHSHOW 1998, 1999, 2000 Executive Planning Boards ([www.techshow.com](http://www.techshow.com)). He served again on the Executive Board for ABA TECHSHOW 2001 where was responsible for the most-attended General/Solo & Small Firm Track. He Co-Chairs the CLE planning at all U.S. LegalTech conferences ([www.legaltechshow.com](http://www.legaltechshow.com) - two New York events, Chicago, Los Angeles and San Francisco each year). He is an active member of the ABA's General Practice/Solo & Small Firm Section serving as a Technology Board member as well as an Editorial Board member of the “Technology & Practice Guide” magazine.

Ross is a member of the State Bar of Wisconsin where he was a senior member of the pioneering former Technology Resource Committee. He was a long-time member of the Law Practice Section Board, serving as its Secretary, as Co-Chair of all the Section's convention technology CLE presentations since 1989, and as official Liaison to the ABA Law Practice Management Section. He is also very active in the Milwaukee Bar Association and serves as a founding member of its Technology Committee. He was also the Chair of the MBA's annual Wisconsin Law & Technology Show for 2002 and has been reappointed as Chair for 2003.

Periodically he teaches courses as a Visiting Professor on Law Practice Automation to third-year law students at both Marquette University Law School and the University of Wisconsin Law School.

He has been a frequent national speaker appearing at ABA events including ABA Annual Conventions for the last five years and at the ABA TECHSHOW as a regular speaker, in addition to serving on the planning board for Glasser LegalWorks. Along with well-known technologist Andy Adkins, he has developed new CLE Tracks at all Legaltech conferences across the U.S. He also speaks at many State Bar events around the U.S. including Arizona, Wisconsin, Mississippi, Illinois, New Hampshire, South Carolina, Minnesota, Kentucky, Alabama, Nebraska, Massachusetts, California, Ohio, Hawaii, Texas, Virginia, Connecticut, Nebraska, Tennessee, Missouri, Oklahoma and Oregon among many others.

Ross was honored as “Chairman of the Day” when he spoke at the Asia Legal Systems & Technology Conference, in Singapore in December 2000. The event was jointly sponsored by the Law Society of Singapore, The Bar Association of India, The International Association of Korean Lawyers, The Phillipine Bar Association, the Inter-Pacific Bar Association and the Hong Kong Bar Association.

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He has presented over 1100 presentations on legal technology and law practice management topics and has a busy schedule already booked throughout 2003.

Ross is also a frequent author on legal technology subjects appearing in Law Office Computing (was a long-time columnist for "The Circuit Court" along with Bruce Dorner, Daniel Coolidge), The Lawyer's PC, Law Practice magazine (an ABA LPM Section publication), GP/Solo (a publication of the ABA General Practice/Solo and Small Firm Section), Law Technology News, Wisconsin Lawyer, The National Law Journal, Iowa Lawyer, The New York State Bar Journal General Practice Newsletter, Pennsylvania Lawyer, Legal Tech (member of the Board of Editors), The New Mexico Bar Bulletin, The New York Bar Journal and many others.

In 1996 he received national attention, along with co-author, Atty. Daniel Coolidge for his exposé article "Unwilling Beta Testers: It's Time to Rally!" focusing on shoddy PC support and lax PC product quality which appeared first in the ABA's "Network 2d" and has been reprinted multiple times. The article is at [www.abanet.org/lpm/newsarticle11571\\_front.shtml](http://www.abanet.org/lpm/newsarticle11571_front.shtml) and the "Legal PC User's Bill of Product Rights" that is part of it is at: [www.abanet.org/lpm/newsarticle11572\\_front.shtml](http://www.abanet.org/lpm/newsarticle11572_front.shtml).

Ross developed and has subsequently written and presented extensively on "The Paper LESS Office™", a revolutionary common-sense approach towards managing paper in a law practice including presenting on this topic at over 60 State Bar and national bar association events across North America including three consecutive standing-room-only presentations at ABA TECHSHOW '98, '99 and 2000.

MicroLaw.com, Ross' company's website, has become one of the world's largest repositories of online legal technology CLE materials and articles. Ross' key articles and presentation materials are located at this site and are available for free online viewing and downloading.

More recently, Ross has been sought out as a legal markets consultant by many leading legal hardware and software product vendors, helping them with vertical marketing, positioning and branding and product development strategy. These include Gateway, Hewlett-Packard, Visioneer, LawCommerce.com, Corel, Software Technology, Inc.

His firm, MicroLaw, Inc., has provided legal-exclusive automation consulting, law office management consulting, technology "visioneering", legal PC systems design and planning, specialized lawyer and law firm staff training and support to over 650 law practices throughout the U.S., Canada and the Caribbean.

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