

Supplement to
The Pennsylvania Lawyer

YOUR
GUIDE
TO

BENEFITS & SERVICES



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Technology.

Networking.

Advocacy.

Practice Support.

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Your wide range of member benefits includes InCite® free online legal research, award-winning publications, excellent malpractice and health insurance plans, credit-card services, discount express shipping, office equipment and retail discounts, Web site development and more.

The PBA is a strong advocate for lawyers with the judicial, legislative and executive branches of government. Indeed, there is strength in our numbers in terms of benefits, services and representation.

Please keep this guide as a handy reference to the many benefits you can derive from your PBA membership. **You can also find this guide online at www.pabar.org.** If you have questions about any of the PBA's programs or services, please don't hesitate to call the PBA Member Service Center at 1-800-932-0311.

Thank you for making the decision to become a PBA member and to be part of a dynamic organization dedicated to serving the legal profession.

The Advantages of InCite!



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InCite, the free legal research tool, is available exclusively to PBA members at www.pabar.org. The InCite program is the first of its kind between LexisNexis and any state bar association. InCite combines the quality and reliability of LexisNexis services with the PBA's commitment to supporting lawyers in their practices.

InCite's free expanded library includes:

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- U.S. Supreme Court Case Law, 1790 to present
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For more information about InCite:

Go to the PBA Web site at www.pabar.org for access to InCite or call the PBA Member Service Center at 1-800-932-0311

Other PBA-Discounted LexisNexis Programs

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Access the most authoritative legal resources available including LexisNexis, *Shepard's* Citations, Michie™, Mealey's and Matthew Bender®, exclusively on LexisNexis at www.lexis.com.

PBA members are eligible for these exclusive LexisNexis benefits and additional discounted research packages.

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BANKING

Citizens Bank • 1-888-815-8552 • www.citizensbank.com

The Citizens Professionals First for Attorneys banking package provides a unique bundling of many financial services and products developed specifically for law firms, including benefits for the firm, its attorneys, staff and clients.

The Citizens Professionals First for Attorneys package features personalized service such as a dedicated business banker and specialized Law Firm Service Center. Law firms participating in the Citizens Professionals First for Attorneys program receive free checking, with \$100 toward the first check order, no monthly maintenance fee and no check paid or item deposit charges. Firms also receive free online banking and bill payment, free First Fax (a morning fax recap of the previous day's transactions and balances), a free client escrow management account, a special rate on a business line of credit and on merchant card payment services, in addition to many other benefits.

Attorneys and staff of the participating law firms receive Citizens Circle® Checking with no monthly maintenance fee, free check orders, free online banking and bill payment, free investment consultation and a terrific rate on a home equity line with no points or closing costs.

For more information:

Call Elizabeth Kramer, PBA member services director, at 1-800-932-0311 or Citizens Bank at 1-888-815-8552 • www.citizensbank.com

MBNA America Bank • 1-800-900-6653

The PBA and MBNA America Bank have expanded their relationship to include a member deposits program offering Certificates of Deposit (CDs), Money Market Deposit Accounts and Individual Retirement Accounts (IRAs). Members can get more information or open an account with as little as \$2,500 by calling MBNA America at 1-800-900-6653.

For more information:

Call MBNA America at 1-800-900-6653



CAR RENTALS

AVIS • 1-800-331-1212 (Discount Code AWD-A494900)

HERTZ • 1-800-654-3131 (Discount Code CDP ID 79456)

NATIONAL • 1-800-CAR-RENT (Discount Code 5239106)

Whether you are traveling for business or for pleasure, you can cut your travel costs through the special rental-car discount program available through the PBA. Members can take advantage of savings from three PBA-endorsed car-rental companies: Avis, Hertz and National.

How to use this benefit:

To receive discounts on rental cars, use the designated codes and telephone numbers that appear on the reverse of your PBA membership card.

CAREER CENTER

www.pabar.org

Legalstaff.com has partnered with the PBA to provide members with access to an online legal career center on the PBA Web site. Using the power of the Internet, members can research new job opportunities, and firms can post job openings and search resumes quickly and easily online.

For more information:

Visit www.pabar.org and click on Career Center

CLOTHING

Men's Wearhouse

PBA members are eligible to participate in the V.I.P. Corporate program sponsored by the Men's Wearhouse, America's leading men's clothing store. Members receive discounts at stores nationwide and when shopping on the Web.

For more information:

Call the PBA Member Service Center at 1-800-932-0311 to receive a free discount card



COMPUTER DISCOUNTS

Gateway • 1-888-455-5099

The PBA has joined with Gateway to offer discounts on most new Gateway desktops, portable PCs and servers. When ordering new equipment, use the PBA program code, BAFA20412, and your PBA member ID number to receive the special discount.

For more information:

Call 1-888-455-5099, Gateway's exclusive toll-free number for PBA members

Meet Your PBA- Endorsed Vendors.



CREDIT CARDS

MBNA • www.mbna.com

GoldOption • 1-800-852-4139

Customer Service • 1-800-421-2110

Professional Services • 1-800-526-8286

Platinum Plus for Business • 1-800-598-8791

Superior service, reasonable interest rates, no-annual-fee credit cards — all are available through the PBA-endorsed financial services program offered by MBNA.

- **GoldOption** — The GoldOption program allows PBA members to borrow from \$5,000 to \$25,000 with a repayment schedule tailored to their individual needs.

- **MBNA Net Access** — Do you already carry the PBA/MBNA Platinum Plus or Preferred MasterCard? If so, you can register with mbnanetaccess.com to track charges and payments, request address changes, review recent statements and even pay your monthly bill — all online!

- **Client Payment by Credit Card** — The Professional Services Program offered through MBNA and NOVA allows lawyers to receive credit-card payments from clients. Fee collection and any problems are handled by the bank.

- **Platinum Plus MasterCard** — Designed to deliver a superior level of service, the Platinum Plus MasterCard from MBNA is the card PBA members have selected as their card of choice. This no-annual-fee credit card offers a host of benefits to cardholders. A Preferred MasterCard also is available to members.

For more information:

Call the PBA Member Service Center 1-800-932-0311



EXPRESS SHIPPING

UPS (United Parcel Service) • 1-800-325-7000, enroll to receive discounts

The PBA and UPS have a partnership that offers you discounted rates on your express shipments. The UPS member benefits available to you include:

- \$1.50 off Next Day Air (NDA) letters
- 10 percent off NDA packages
- 10 percent off Second Day Air AM letters and packages
- 20 percent off Worldwide Express letters and packages
- UPS NDA Reusable Legal Letter – Ship up to 156 legal pages at the NDA letter rate and have the client return signed documents in the same envelope, hassle free

- Convenient and easy access to UPS drop boxes at over 47,000 locations for those “later than planned” express shipments

For more information:

Visit the UPS Web site at www.ups.com to track your packages, order supplies and locate your nearest drop box, or call 1-888-742-5877



INSURANCE

USI Colburn Insurance Service • 1-800-265-2876 (EAST) and 1-800-327-1550 (WEST) • www.colburn.com

Choosing the right insurance coverage for your firm takes careful planning and review. That's why it's important to get advice from a professional insurance administrator experienced in working with lawyers — the PBA's endorsed insurance administrator, USI Colburn Insurance Service, the "insurance specialist for the law profession."

• **USI Colburn Insurance Service — Bar Association Endorsed —**

USI Colburn Insurance Service has been marketing insurance to lawyers for over 70 years. Your bar's endorsements provide an added measure of security. The PBA regularly monitors the claims experience, pricing, claims handling, policy features and enhancements of its endorsed insurance programs. You are assured of getting the best value for your insurance dollars.

• **Integrated Insurance Solutions —**

USI Colburn Insurance Service can help you determine your insurance needs and fill in any gaps in coverage. Experienced account teams can provide:

- | | |
|---|------------------------------------|
| Life Insurance | Disability Insurance |
| Lawyers' Professional Liability Insurance | Property & Casualty Insurance |
| Long-Term Care Insurance | Employee Benefits |
| Retirement Plans | Customized Risk Management Support |
| Health Insurance | |

• **Auto and Home Insurance for PBA Members —**

USI Colburn Insurance Service, the PBA and Liberty Mutual have partnered to provide PBA members with an exclusive group discount off already competitive rates on auto and home insurance. Liberty Mutual, one of the top 10 insurance providers in the nation, is ranked #129 on the *Fortune* 500 list and has received an "A" (Excellent) rating from A.M. Best Company.

Call Liberty Mutual at 1-800-524-9400 for a free, no-obligation coverage evaluation and rate quote, or visit their Web site at www.libertymutual.com/lm/pabar.

For more information:

Call USI Colburn Insurance Service at 1-800-265-2876 (EAST) and 1-800-327-1550 (WEST); Web site: www.colburn.com



MAGAZINE SUBSCRIPTIONS

PBA Magazine Program • 1-800-603-5602 • www.buymags.com/pba

PBA members qualify for the very lowest subscription rates on popular magazines.

• Hundreds of titles — *The New Yorker, Time, US News, Vanity Fair, Consumer Reports, Men's Health* — if you read it, we probably have it at a great price! The same magazine subscription rates apply both to renewals and new subscriptions. In addition to the lowest rates, the PBA Magazine Program provides a free renewal service for all subscriptions, no matter how they were originally ordered. Simply send in your mailing labels. In order to qualify for this program, a business card or letterhead is required and magazines must be sent to your business address.

For more information:

Call the PBA Magazine Program at 1-800-603-5602 or check out the program's Web site at www.buymags.com/pba

Meet Your PBA- Endorsed Vendors.

OFFICE EQUIPMENT AND SUPPLIES

Automated External Defibrillators (AED)

LIFESERVERS OF PA • (724) 337-9709

State-of-the-art, fully automated external defibrillators (AEDs) are available at discounted rates to PBA members, their law firms and county bar associations through the PBA. Special terms have been negotiated with LIFESERVERS of PA for the LIFEPAK Cr Plus AED package. The package price for a fully automated AED is \$2,550, which includes freight and state sales tax. The package includes:

- 1 LIFEPAK Cr Plus AED
- 2 sets of electrodes
- 1 Charge Pak
- 1 Carry case
- 1 AmbuRescue Kit
- 1 Non-locking, local alarmed wall cabinet
- 1 Orientation video
- 1 EventCheck POS
- 5-year warranty

The EventCheck management feature is a Medtronic Physio-Control subscription service, which enables hands-off, worry-free defibrillator operational and management support. The package also includes post-event service such as AED inspection and replenishment of supplies such as electrodes and Charge Paks to help ensure the device is ready for subsequent emergencies.

Following the first-year free subscription to EventCheck, the service is available at \$95 per year, which covers all calls during the year. The subscription will be renewed automatically and billed to your account. Alternatively, EventCheck service may be purchased on an event basis at a flat rate of \$300, plus parts and accessories. LIFESERVERS is prepared to assist with obtaining resources for training and medical authorization.

For more information:

Call LIFESERVERS of PA at (724) 337-9709 and mention the PBA package

The Phillips Group • 1-800-538-7500, Ext. 5280

The Phillips Group offers PBA members savings on all office supply needs. Call 1-800-538-7500, Ext. 5280, to receive a special information packet that includes a custom list of deep discounted office supplies, a "Best Buys" catalog and the main catalog. PBA members who order from the main catalog will receive 30 percent off the listed price. Free delivery is included.

For more information:

Call The Phillips Group, 1-800-538-7500, Ext. 5280



WEB SITE DEVELOPMENT

Kirium Interactive • 1-888-WEB-SYTE • www.kiriuminteractive.com

Establish your presence on the Web with expert assistance from Kirium Interactive, developers of the PBA's own www.pabar.org Web site.

- PBA members using the special "Affiliate Program" with Kirium Interactive can have a site up and running using one of their Web site templates coupled with your own content. By using one of their templates, you can arrange your site and the information it will contain to fit the design. All of the templates can be expanded to include additional elements such as additional e-mail addresses, extra pages, forms and e-commerce.

- Kirium Interactive also offers customized Web site design to your specifications. With a customized site, there are no limits on the elements included or the number of pages.

To register for the program or for more information:

Call Kirium Interactive at 1-888-WEB-SYTE

Information.



PBA members have access to award-winning publications and other informational resources to stay informed of developments and trends in the law that affect their practices.

- **The Pennsylvania Lawyer**, free to members bimonthly, reports the latest information on law practice trends, with regular columns on key issues in ethics, legislation, legal technology and legal writing tips.
- **The Pennsylvania Bar News**, free to members, is the PBA's biweekly newspaper. This publication keeps members up-to-date with summaries of federal, state and local court opinions, substantive analysis of legal developments, the latest legislative news from Capitol Hill and the outstanding "Avoiding Liability" column.
- **The Pennsylvania Bar Association Quarterly**, free to members, presents comprehensive, scholarly articles focusing on a wide range of contemporary law issues.
- **The PBA E-News, PBA/PBI CLEExpress** and other electronic newsletters offer up-to-the-minute information on PBA programs.
- **Slip Opinions** — Copies of appellate court slip opinions are available to members at a nominal charge.
- **"At Issue"** is the quarterly electronic publication of the PBA Young Lawyers Division and is free to all YLD members who provide their e-mail addresses to the association. Designed to keep new lawyers abreast of issues affecting those new to the practice of law, the publication typically showcases young legal newsmakers and projects statewide.
- **Section Newsletters**, free to members of the respective sections, focus on particular practice areas of the law, including Administrative Law; Business Law; Civil Litigation; Criminal Law; Elder Law; Environmental, Mineral and Natural Resources Law; Family Law; Intellectual Property Law; Municipal Law; Real Property, Probate and Trust Law; Solo and Small Firm Practice; Tax Law; and Workers' Compensation Law.
- **The PBA Lawyers Directory & Product Guide** is published annually and contains contact information for more than 60,000 lawyers licensed to practice in Pennsylvania as well as rosters of local, state and federal judges and court personnel, state and federal agencies, and local, state and national bar associations. The directory is available in book or online formats. PBA members receive substantial discounts on all versions.
- Other publications are available from resources such as the American Bar Association at reduced prices.

Education.

- **Continuing Legal Education** — Through the PBA's partnership with the Pennsylvania Bar Institute (PBI), CLE is offered to members at substantial savings. Courses are made available throughout the year at a variety of convenient locations and online.
- **Avoiding Legal Malpractice Seminars** — Seminars on avoiding legal malpractice are held throughout the state to help members recognize and avoid malpractice situations. Qualified attendees can receive a 5 percent discount on their PBA-sponsored malpractice insurance, plus 1.5 hours of CLE ethics credit. Custom-tailored, on-site programs are available for law firms of 10 to 50 lawyers. Call the PBA Member Service Center at 1-800-932-0311 for seminar information and a schedule of planned sessions or to discuss a custom program for your firm.
- **Meetings and Conferences** — Various PBA section, committee and commission meetings and conferences are held throughout the year to foster collegiality and a good working relationship among PBA leaders, county bar leaders and the general membership.

Technology.

- **Technology — Law Office Management Support** — The PBA's Law Practice Management Service can introduce members to technology and management practices most suitable to their firms. From helping to find hardware or software best suited to their practice to exploring ways to change their benefits package, members will find the information helpful and relevant to the legal profession. The PBA's Law Practice Management Coordinator can be reached at 1-800-932-0311, Ext. 2228.

Networking.

The PBA's sections and committees are the lifeblood of the association. PBA members may choose to join one or more of the association's committees, which offer opportunities for members to meet and network with practitioners in similar practice areas and to keep current with legal developments. Committee membership is free, while service on some committees is by PBA presidential appointment only.

PBA members may also elect to join one or more of the PBA's sections, which work to educate members on developments in specific practice areas and help formulate recommendations on legislative issues. Each section has its own set of bylaws and requires members to pay dues to fund section activities.

The PBA is dedicated to helping new lawyers get started in their profession. The Young Lawyers Division presents myriad programs and opportunities focusing on the professional — and personal — needs of new lawyers. The YLD sponsors educational programs such as the annual New Admittee Conference and the YLD Summer Meeting, as well as special public service projects for young lawyers such as the highly successful statewide Mock Trial competition for high school students.

Advocacy.



- **Legislative Relations** — Keeping members informed of what is happening in the state Legislature is one of the PBA's primary activities. And the PBA has the strength in numbers and the talent in its staff and members to have an impact on legislation affecting the legal profession.

- **Legislative Department** — The PBA Legislative Department works closely with Pennsylvania's Legislature in representing the views of PBA members as new and revised legislation is developed and proposed. All relevant activity at the Capitol is carefully monitored by PBA staff and reported to the membership. For copies of bills or the latest information on the PBA's legislative activities, call the Legislative Department at 1-800-932-0311, Ext. 2207.

- **PABAR-PAC** — The PABAR-PAC, the association's political action committee, takes an active role in the political process. Contributions from the PABAR-PAC are made to candidates for legislative offices on behalf of the organized bar. The Legislative Department works with the PABAR-PAC Board of Directors to build an effective voice in the state Legislature in order to address issues that affect lawyers and the practice of law.

Practice Support.

- **ABA Law Practice Management Publications** — More than 70 different ABA publications are available to PBA members at a discount. Publications cover such areas as compensation plans, management controls, billing strategies and software selection.

- **Claims Repair Hotline** — PBA members who have professional liability policies with the association's endorsed insurance carrier may call the hotline to speak with a representative who may help them head off or mitigate a potential malpractice claim. Call 1-800-257-4449.

- **Consumer Legal Information Pamphlets (CLIPS)** — A series of more than 20 pamphlets on a variety of topics of interest to the public is available through the PBA Member Service Center at 1-800-932-0311, Ext. 2227, for a nominal fee.

- **Court Opinions** — Copies of appellate court opinions are available for a nominal fee through the PBA. To order, contact the PBA at 1-800-932-0311, Ext. 2272.

- **Ethics Hotline** — Free advisory opinions, based on the current Rules of Professional Conduct, are available through the PBA. All inquiries are confidential. Direct your questions to the PBA's ethics coordinator at 1-800-932-0311, Ext. 2214.

- **Lawyer Referral Services for the Public** — The PBA Lawyer Referral Service is available in 47 of Pennsylvania's 67 counties. The operation of the service is straightforward: A caller is given the name of a lawyer in his or her county who is registered with the service and has expressed an interest in handling his or her type of case. For more information, contact the PBA's Lawyer Referral Service at 1-800-932-0311, Ext. 2209.

The Disability Lawyer Referral Service identifies lawyers who will represent clients with physical or mental disabilities and law firms that are accessible to clients with disabilities.

The Lawyer Referral Service for the Parents of Exceptional Children puts callers in touch with lawyers who are knowledgeable about this specialized area of practice. For more information about these services, call the PBA Member Service Center at 1-800-932-0311.

PBA Staff Information

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PBA Staff Functions Index

**Names of staff members are followed by staff extensions (using 1-800-932-0311 or (717) 238-6715) and e-mail addresses.*

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Advertising

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- **Display** — Leonard Media Group, (215) 675-9133

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Pennsylvania Bar Association Quarterly

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- **Subscriptions** — Tina Schreiber: 2277, Tina.Schreiber@pabar.org

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Pennsylvania Bar News

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The Pennsylvania Lawyer

Geoff Yuda: 2241, Geoff.Yuda@pabar.org

Pennsylvania Lawyers Directory & Product Guide

- **Editorial** — Marcy Mallory: 2247, Marcy.Mallory@pabar.org
- **Subscriptions** — Member Services: 1-800-932-0311

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Jayanne Hayward: 2223, Jayanne.Hayward@pabar.org

Member Benefit Providers

AUTOMATED EXTERNAL DEFIBRILLATORS
LIFESERVERS OF PA – (724) 337-9709

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GoldOption — 1-800-852-4139
Professional Services — 1-800-526-8286
Platinum Plus for Business — 1-800-598-8791
Deposits Program — 1-800-611-3081, Code QC005

GATEWAY COMPUTERS
1-888-455-5099, Program Code BAFA20412

LEGAL CAREER CENTER
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USI COLBURN INSURANCE SERVICE
EAST — 1-800-265-2876
WEST — 1-800-327-1550

WEB SITE DESIGN AFFILIATE PROGRAM WITH KIRIUM INTERACTIVE
1-888-WEB-SYTE (932-7983)

FREQUENTLY CALLED NUMBERS:

American Bar Association — (312) 988-5000
Attorney Registration Office — (717) 731-7073
Claims Repair Hotline – 1-800-257-4449
Disciplinary Board of the Pennsylvania Supreme Court:
 District I (Philadelphia) — (215) 560-6296
 District II (Trooper) — (610) 650-8210
 District III (Lemoyne) — (717) 731-7083
 District IV (Pittsburgh) — (412) 565-3173
Interest On Lawyers Trust Account Board (IOLTA) — 1-888-724-6582
Lawyers Fund for Client Security — (215) 560-6335
Pennsylvania Bar Association — 1-800-932-0311
Pennsylvania Bar Institute — 1-800-932-4637
Pennsylvania Continuing Legal Education Board — 1-800-497-2253