

# NABE-News

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## CALENDAR

from [www.nabenet.org](http://www.nabenet.org)

- October 10–14, 2006  
**Communications Section Workshop**  
Albuquerque, New Mexico
- October 27–28, 2006  
**NABE Board Meeting**  
Jackson Hole, Wyoming
- November 15–17, 2006  
**Government Relations Section Workshop**  
Washington, D.C.
- February 6-10, 2007  
**NABE Midyear Meeting**  
Miami, FL
- March 13-14, 2007  
**Chief Staff Executive Retreat**  
Chicago
- May 18-19, 2007  
**NABE Board Meeting**  
North Myrtle Beach, S.C.

## HEAD NOTES

- Relationships are more important than tasks.
- Celebrate the little things.
- Not paying attention to the budget can redirect your career.
- Don't say no until you have exhausted all means of saying yes.

## CSE COMMITTEE BUILDS BEST PRACTICES MANUAL

This year the Chief Staff Executive Committee will produce a Best Practices Manual. Past President Tom Pryz is serving as editor and chair of the subcommittee formed to put the manual together. Glenda Berg Sharp, George Brown and Teresa Schmid are serving as associate editors. Additional editors are being recruited to ensure diversity. The subcommittee is in the process of determining its collection method with a final draft to be submitted by February 1, 2007. The manual will contain information on personnel policies that pertain to executive directors.

Be looking for information on how and where to submit information. We all have things we do really well that we can share with others. Sharing information is one of the greatest benefits of our association.

The CSE Committee also produces the CSE Retreat and New Executive Director Orientation. For additional information contact CSE chair, John Williams, [johnw@okbar.org](mailto:johnw@okbar.org).

## NEW PUBLICATION

The NABE Government Relations Section recently released the fifth edition of the Manual of Legislative Techniques: A Guide to Legislative and Governmental Advocacy (2006), an invaluable professional resource for state and local bar governmental relations professionals and leaders in the greater bar community. Chapters include: Lobbying and the Lobbyist, Handling Legislation at the State Level, Practical Aspects of Drafting Legislation, For Unified bars: What About Keller v. State of California, the Federal Legislative Process, Tips for Successful Congressional Visits, Political Action Committees, Law School for Legislators, and

*(continued)*



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Online Resources and Tools. For more information and/or to place an order, please contact Rita C. Aguilar, State Legislative Counsel, ABA Governmental Affairs Office and GAO Liaison to NABE GR, [aguilarr@staff.abanet.org](mailto:aguilarr@staff.abanet.org).

## COMINGS AND GOINGS

(1) Matt Silverman, Director of Communications at the State Bar of Arizona, is leaving to take a job as the Public Relations Director for the Phoenix office of a large PR firm. He has been with the State Bar of Arizona for eight years, and he has been responsible for a number of award-winning efforts. Matt has been an active member of the Communications Section and a frequent presenter at the Section Workshop as well as NABE Midyear and Annual Meetings.

(2) The Wyoming State Bar is pleased to announce that Jeffrey A. Schalow is the new Executive Director of its organization. Schalow replaces Mary B. Guthrie who recently retired.

## 20TH ANNIVERSARY STATE LEGISLATIVE WORKSHOP

The National Association of Bar Executives Government Relations Section, in cooperation with the American Bar Association State Legislative Clearinghouse, invites you to join state and local bar association government relations professionals for the 20th Anniversary State Legislative Workshop in Washington, D.C. This year's workshop includes key programming, such as: "Building Effective Coalitions," "A Case Study on Making the Most of the Business Community," "How to Control the Spin," and "Separation of Powers & Inter-Branch Relations," as well as complete nationwide updates from the leadership of the National Center for State Courts and the National Conference of State Legislatures.

Comments from state bar leaders who regularly attend:

"The Workshop is a must-attend for all governmental relations professionals working with bar associations. The opportunity to network with others who are dealing with the same issues all across the country is extraordinary. Attending the Workshop is a professional highlight for me every year." - Michelle Frazier, North Carolina Bar Association

"Legislative work has its own language, and working for a bar association is its own dialect of that language. In making departmental budget decisions each year, I hold my attendance at this conference sacrosanct. I get plenty of great information and insight, and the bar really benefits from my attending." - Gail Stone, Washington State Bar Association

It is an honor and a pleasure to serve as President of NABE. Please share your concerns and/or suggestions with me at [ahead@ncbar.org](mailto:ahead@ncbar.org).

Allan Head

*"It is only through the power of association that those of any calling exercise due influence in their communities."*

Elihu Root

*If you have an announcement that you would like to see included in the NABE-News, please contact Allan Head, President, NABE, at [ahead@ncbar.org](mailto:ahead@ncbar.org) or call him at (919) 677-0561, ext. 300.*